

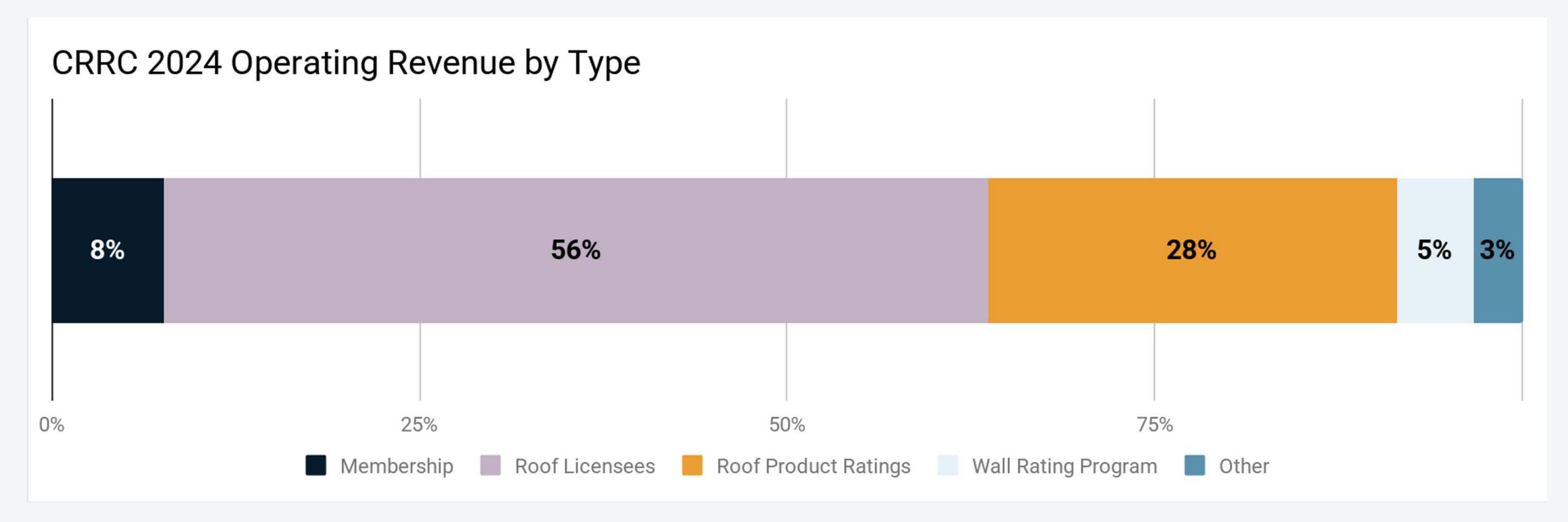
Overall Financial Picture

- Financially healthy
 - Net positive
 - Financial reserves
- Limited revenue growth over time
- Expenses continue to rise
- Economically uncertain times





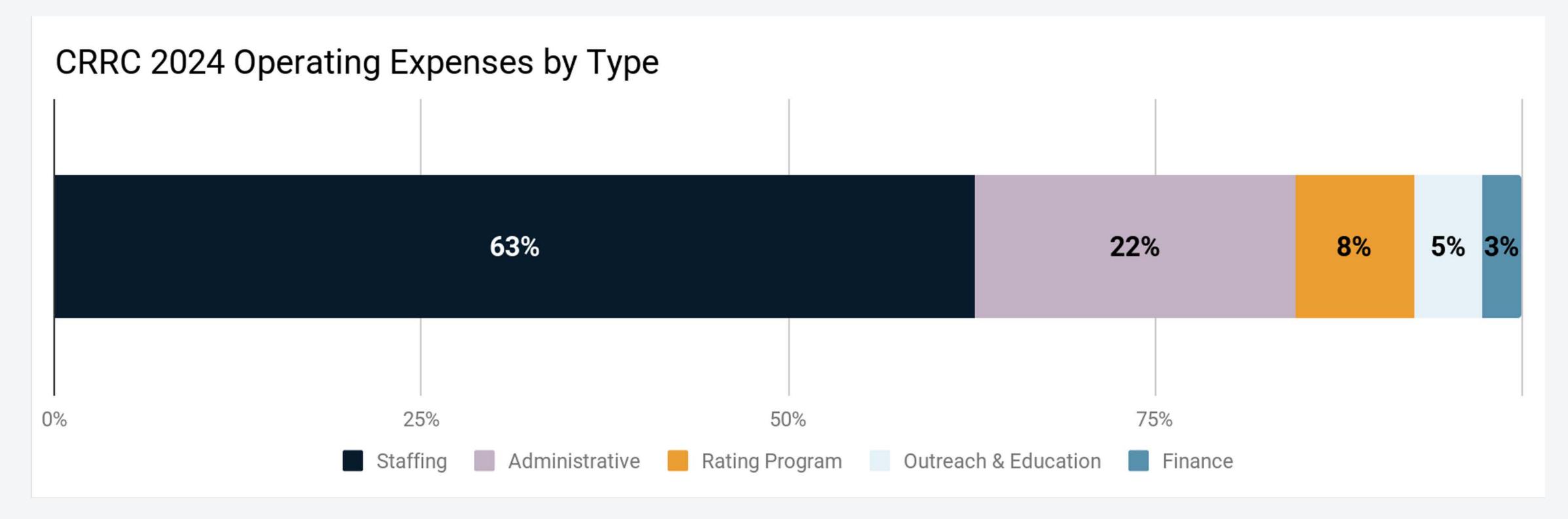
2024 Operating Revenue by Type



Total Revenue: \$1,375,000



2024 Operating Expenses by Type



Total Expenses: \$1,215,000



Expense Type Descriptions

Administration: Headquarters operations, CRRC meetings, insurance, and legal services

Outreach & Education:

Attending outreach events, outreach material development

8%

Staffing: Staff compensation, overhead, consultant fees

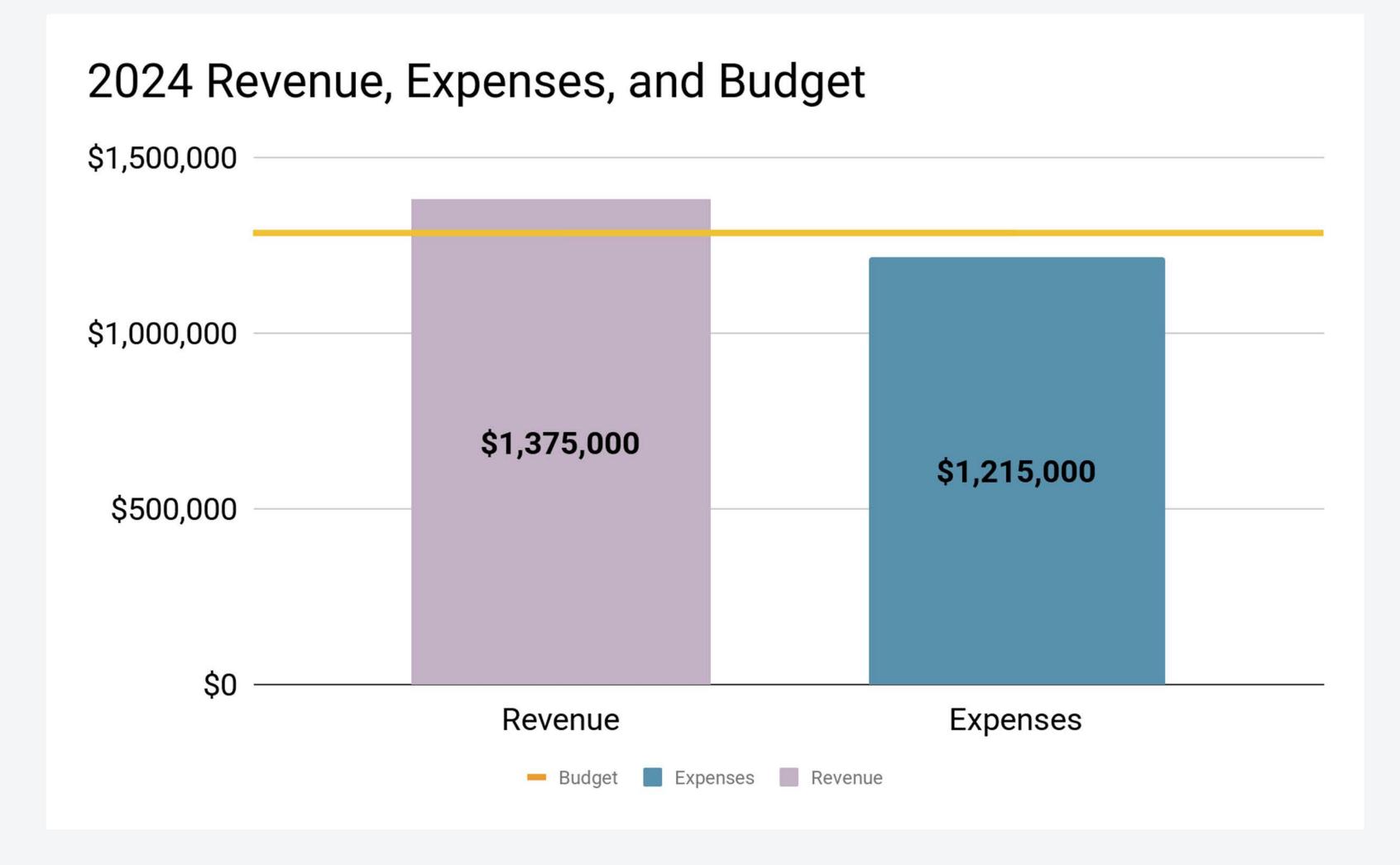
63%

Rating Program: Technical research, lab training, ANSI, Random Testing, ASTM, Portal and website development, ISO accreditation

22%

Finances: Third-party financial review, transaction fees, taxes and registration

2024 Summary



2024 Operational Net Revenue: \$160k



Special Projects - Complete

- STEAM Educational Video (\$16,500)
- Cool Surfaces and Un-air-conditioned Buildings Literature Review (\$5,000)
- Brand Assessment Survey (\$17,775)



COOL ROOF RATING COUNCIL

Un-air-conditioned Buildings Literature Review
Report

The effects of cool roofs and cool exterior walls installed on occupied buildings in the US

Independent Contractor

CRRC Staff Advisor

Pankaj Tewari

Stacey Weister

University of Waterloo, Canada

Cool Roof Rating Council, USA



CRRC VOICE OF CUSTOMER CONVERSATIONS

FINAL REPORT MARCH 3, 2025



Special Projects - Ongoing

Special Projects as of 4/30/2025

Validation
Testing Portal
Development

Budget: \$84,175

Spent: \$59,400

Remaining: \$24,775

India Outreach
Project

Budget: \$32,000

Spent: \$16,288

Remaining: \$15,712

Wall Rating
Program Portal
Development

Budget: \$84,700

Spent: \$0

Remaining: \$84,700



Future Outlook

- 2024 was under budget and net positive
- Financial reserves may be used strategically to:
 - reinvest in the organization
 - pursue strategic plan goals
 - weather economic uncertainty
 - develop new programs and revenue sources

